



# Enterprise Europe Network

## CLUSTER 3: Seguridad Civil para la Sociedad

**Raquel Martínez**

EEN Advisor

**Charo Fernández**

EEN Advisor



Una iniciativa de la Comisión Europea

Red promovida por la Comisión Europea a través  
del European Innovation Council and SMEs  
Executive Agency (EISMEA) y la DG GROW

Financiada por el Single Market Programme (SMP)  
– COSME de la Unión Europea





**+2,5 M**

SMEs benefitted from our  
information services and  
training sessions



**+25 K**

SMEs benefitted from our  
tailored innovation support  
packages



**+4,2 M**

SMEs benefitted from key  
Network services  
2008 - 2021



**+360 K**

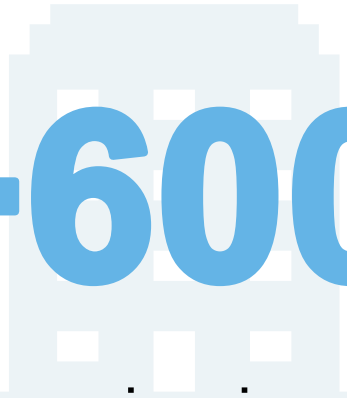
SMEs participated in our  
matchmaking events where they  
held **+700 K** business meetings



**+500 K**

SMEs received advice from our  
experts to help them innovate and  
grow internationally

# La EEN en cifras



**+600**

Organizaciones



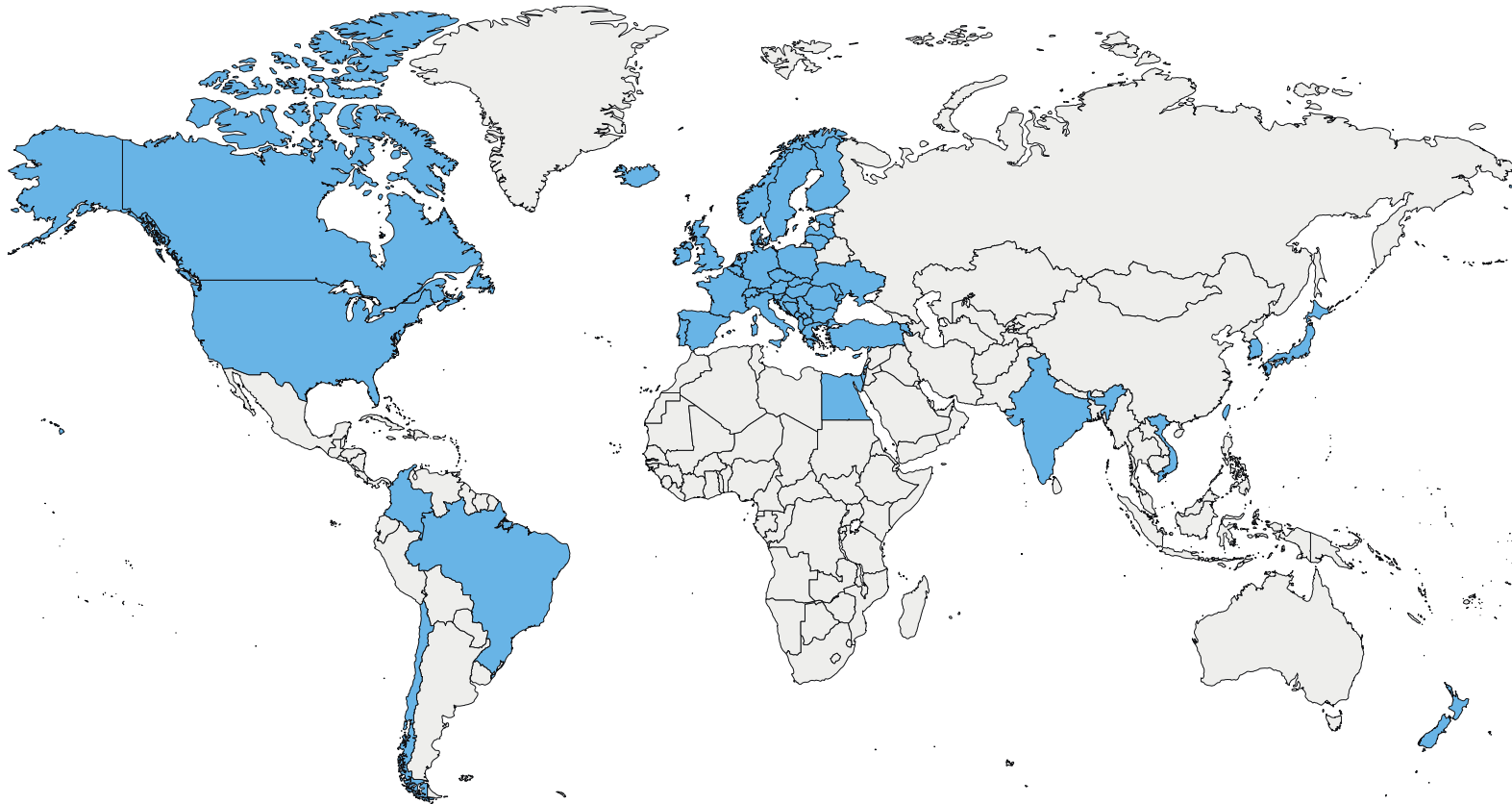
**53**

Países



**3.000**

Personas  
trabajando en red



### EU-27

- ♦ Austria
- ♦ Belgium
- ♦ Bulgaria
- ♦ Croatia
- ♦ Cyprus
- ♦ Czechia
- ♦ Denmark
- ♦ Estonia
- ♦ Finland
- ♦ France
- ♦ Germany
- ♦ Greece
- ♦ Hungary
- ♦ Ireland
- ♦ Italy
- ♦ Latvia
- ♦ Lithuania
- ♦ Luxembourg
- ♦ Malta
- ♦ Netherlands
- ♦ Poland
- ♦ Portugal

- ♦ Romania
- ♦ Slovakia
- ♦ Slovenia
- ♦ Spain
- ♦ Sweden

### International

- ♦ Albania
- ♦ Armenia
- ♦ Bosnia and Herzegovina
- ♦ Brazil
- ♦ Canada
- ♦ Chile
- ♦ Colombia
- ♦ Egypt
- ♦ Iceland
- ♦ India
- ♦ Israel
- ♦ Japan
- ♦ Korea
- ♦ Kosovo

- ♦ Moldova
- ♦ Montenegro
- ♦ New Zealand
- ♦ Northern Macedonia
- ♦ Norway
- ♦ Serbia
- ♦ Singapore
- ♦ Switzerland
- ♦ Taiwan
- ♦ Turkey
- ♦ Ukraine
- ♦ United Kingdom
- ♦ United States
- ♦ Vietnam

Disclaimer: Some countries' agreements might still be in process of being signed

# Objetivos de la EEN

La EEN ayuda a las empresas a innovar y crecer a escala internacional. Es la red de apoyo más grande del mundo para pequeñas y medianas empresas (PYME) con ambiciones internacionales

- Facilita el acceso a la innovación: nuevas tecnologías y productos
- Ayuda a las PYMES en su sostenibilidad, digitalización y resiliencia
- Aumentar la participación en programas europeos e internacionales de I+D, acceso a la financiación europea
- Impulsa la cooperación empresarial y la internacionalización
- Facilita la comunicación de empresas con la Comisión Europea

# Objetivos de la EEN

La EEN se dirige a las PYMES, pero da servicio a todo tipo de entidades (empresas grandes, centros tecnológicos, universidades, emprendedores, etc.)

El 99% de las empresas europeas son PYMES

Mejorar la competitividad a través de la colaboración

# La red: Galactea-Plus

Estructurada en nodos

Noroeste de España: consorcio EEN-Galactea Plus

En Castilla y León:

- ICECYL
- CEOE Castilla y León



# El enfoque de la red

Cómo ayudamos a las PYMES



## Client-centric

We place the client's needs at the heart of the Network's mission.



## Tailored Services

We can tailor our services and provide support to businesses at any stage of their growth path.



## Expertise

The Network's international advisers have the experience and resources to help your business thrive.

# El enfoque de la red

Cómo la EEN ayuda a las PYMES: servicios de asesoramiento



# Una red abierta: partnering opportunities



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# Una red abierta: partnering opportunities

5 oportunidades de colaboración/cooperación

1. **Búsqueda de socios**
2. **Oferta Tecnológica**
3. Demanda Tecnológica
4. Oferta Comercial
5. Demanda Comercial

Más de **5.600** oportunidades de colaboración en la base de datos (partnering opportunities)

# Búsqueda de socios: participación en programas europeos

Research & Development Request | RDRFR20250527004

**A French sustainable wind energy company seeks partner to join consortium “HORIZON-CL5-2025-02-D3-06: Innovative manufacturing of wind energy technologies” – URGENT application to be submitted on September 2**

The French company master's the entire value chain of wind energy production. It designs, manufactures, installs and operates eco-designed and innovative wind turbines. It is looking for a partner to join HORIZON-CL5, with expertise in intellectual property (IP), international wind energy regulations and consortium drafting. The company will lead the consortium and has already signed an agreement with 17 partners...

 2 weeks 3 days ago

 France

## Type of partnership

Research and development cooperation agreement

## Technology keywords

04005008 - Wind energy

## Market keywords

06003003 - Wind energy

# Ofertas Tecnológicas

Technology offer | TOFR20250624005

**A French company seeks commercial agreements with critical infrastructures, but also SMEs and Midcaps, to provide their all-in-one cybersecurity SAS solution based on customised intrusion tests, RedTeam Audits, and training on cybersecurity measures.**

The French company, created in 2020, offering a fully featured application in French and English to increase the level of cybersecurity of your organisation, compatible with NIS2 and DORA. This includes training, awareness-raising and pass on knowledge for all different kinds of profile and businesses, as well as simulation of cyber attacks (phishing, smishing, usb drop, etc.) and a strategic monitoring of skills...

 5 days 20 hours ago

 France

## Type of partnership

Commercial agreement with technical assistance

## Technology keywords

11002 - Education and Training • 01003016 - Simulation

## Market keywords

02007003 - Operating systems and utilities

# Demandas Tecnológicas

Technology request | TRFR20250320011

## French company is seeking a mobile / embedded water demineralization and purification solution

A hydrogen combustion engine (H2ICE) burns hydrogen, emitting mainly water vapor and some NOx. Water injection improves combustion but requires purified water. Instead of storing pre-treated water, an onboard purification system could use tap water. The company seeks a partner with water treatment expertise to develop a mobile demineralization and purification solution.

 3 days 20 hours ago

 France

### Type of partnership

Commercial agreement with technical assistance • Research and development cooperation agreement

### Technology keywords

02009012 - Automotive engineering • 02009026 - Energy supply system • 04002002 - Hydrogen production

### Market keywords

06011 - Energy for Transport • 08004003 - Water treatment equipment and waste disposal systems • 09001005 - Motor vehicles, transportation equipment and parts

# Ofertas Comerciales

Business Offer | BOGB20241105007

**UK-based AI data compliance, privacy and cyber security company seeking commercial agreement(s) with business partners in the EU that can help them to find and introduce potential national security, government, and commercial customers.**

UK-based data compliance, privacy and cyber company seeking EU business partners under commercial agreement for customers in regulatory and FinTech sectors. The innovative technology has been rapidly adopted and uses AI to automatically classify all content in the network. They offer a SaaS solution (hosted, BYO Cloud, or on premises) and are open to cooperating with an EU-based business partner that has experience...

 21 hours ago

 United Kingdom

## Type of partnership

Commercial agreement

## Technology keywords

01003009 - Data Protection, Storage, Cryptography, Security • 01003008 - Data Processing / Data Interchange, Middleware • 01003010 - Databases, Database Management, Data Mining

## Market keywords

02006004 - Data processing, analysis and input services • 02006007 - Databases and on-line information services • 02007002 - Database and file management • 02006005 - Big data management • 01004008 - Other data communications

# Demandas Comerciales

Business request | BRDE20250606014

## Suppliers of safety-critical avionics components and subsystems sought

A SME, located in Bavaria, specializing in the development and production of safety-critical avionics components and subsystems for civil and military aviation, seeks international manufacturers or suppliers for high-quality, certified mechanical components. Preferred co-operation types include commercial and supplier agreements to ensure reliable, long-term sourcing partnerships.

 3 weeks 3 days ago

 Germany

### Type of partnership

Supplier agreement

### Market keywords

03008001 - Military electronics (excluding communications)

# Servicio de publicación de búsqueda de socios, oferta y demanda tecnológica y oferta y demanda comercial de entidades de Castilla y León

## ¿QUÉ NECESITAMOS?

Pedir ficha a [galactea-plus@jcyl.es](mailto:galactea-plus@jcyl.es)

**Charo Fernández:**

[mrosario.fernandezmartinez@jcyl.es](mailto:mrosario.fernandezmartinez@jcyl.es)

**Raquel Martínez:**

[raquel.martinezdominguez@jcyl.es](mailto:raquel.martinezdominguez@jcyl.es)

## Muestra de interés (EOI)

Para responder a cualquier perfil publicado en la base de datos [partnering opportunities](#) es necesario rellenar una Expression of interest (EOI).

Pedir tabla a [galactea-plus@jcyl.es](mailto:galactea-plus@jcyl.es)

|                                                                                       |  |
|---------------------------------------------------------------------------------------|--|
| In what type of technology, business or research collaboration are you interested in? |  |
| What type of further information do you need?                                         |  |
| Presentation of the Interested Company                                                |  |

# Para recibir oportunidades de colaboración: alertas personalizadas

enterprise  
europe  
network

GALACTEAPLUS-ESPAÑA

Si desea recibir información personalizada sobre búsqueda de socios, ofertas y/o demandas tecnológicas y/o comerciales de interés para su entidad, remítanos por favor este formulario cumplimentado por correo electrónico a [galactea-plus@jcyl.es](mailto:galactea-plus@jcyl.es)

## OPORTUNIDADES DE COLABORACIÓN INTERNACIONAL

### INFORMACIÓN GENERAL DE LA ENTIDAD

|                             |  |        |  |
|-----------------------------|--|--------|--|
| NOMBRE ENTIDAD              |  |        |  |
| Sector                      |  |        |  |
| Actividad                   |  |        |  |
| Domicilio                   |  |        |  |
| Localidad / C.P / Provincia |  | C.I.F  |  |
| Persona de contacto / cargo |  | e-mail |  |
| Teléfono/s                  |  | Web    |  |

Deseo recibir información sobre:

- |                                              |                                                |                                                        |
|----------------------------------------------|------------------------------------------------|--------------------------------------------------------|
| <input type="checkbox"/> Búsqueda de socios  | <input type="checkbox"/> Ofertas de tecnología | <input type="checkbox"/> Demandas de tecnología        |
| <input type="checkbox"/> Ofertas comerciales | <input type="checkbox"/> Demandas comerciales  | <input type="checkbox"/> Eventos reuniones bilaterales |

Periodicidad: ☐ Diaria ☐ Semanal ☐ Mensual

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# Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS



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## Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS

- ☐ Formato **B2B**, matchmaking (virtual o presencial)
- ☐ **Identificar oportunidades de colaboración**
- ☐ **Temáticos:** enmarcados en Ferias, Congresos y Conferencias internacionales
- ☐ **Vigilancia tecnológica:** Últimos avances, tecnologías, innovaciones, nuevos productos y servicios (oferta y demanda), búsqueda de socios para proyectos

# Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS

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Home > Events

## Events

### Filter by

Keywords

Display

☒ Current and future events

☐ Past events

☐ Date interval

Type

Select

### Events (110)

Showing results 1 to 10

14

JUN-JUN

2023-2025

Brokerage event

**Croatian-Swiss Partner Search for Eurostars**

Online only

05-30

DEC-JUN

2023-2025

Brokerage event

**GreenEnergy:Community**

Online only

07-27

Brokerage event

# Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS

**b2match** Product ▾ Features ▾ Resources ▾ Explore events Organizer login Contact sales

## Event management platform focused on networking.

From the first click to the final handshake, we empower you to build events with innovative technology that is focused on people.

[Get started](#)

**B2M Startup Directive**  
Oct 1 - 3, 2025 | Eemshaven, Netherlands

Home Agenda Speakers Companies **Participants** Marketplace

ALL TOP MATCHES ↗

Meeting request sent successfully

The participant will be notified about your request. You will be informed once they respond.

ATTENDEES

Maya Shun h... Meeting request.

Thu, Oct 2, 2025  
15:00 - 15:30  
Table 33, Grand Hall



# Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS

GREENET Brokerage Event for HE CL5 2025 calls  
May 6, 2025 | Brussels, Belgium

Home Participants Cooperation profiles Agenda Contact Login Registration closed



6 May 2025  
Brussels, Belgium

**GREENET Brokerage Event  
for HE CL5 2025 calls**

Info How it works Oral presentations/ Pitching session Cluster 5 Work Programme 23-25 FAQ Contact us

Welcome to

## Horizon Europe - Cluster 5 calls 2025 - PHYSICAL Brokerage Event

Within the Framework of the EC Horizon Europe Cluster 5 Infoday, GREENET, the network of Horizon Europe CL5 National Contact Points, is organizing a networking and brokerage event - jointly supported by Net4Society and the Enterprise Europe Network - focusing on the 2025 calls for proposals from the Work Programme of "Cluster 5: Climate, Energy and Mobility"!

The main objective of the event is to gather all the relevant stakeholders intending to apply for funding, supporting the development of consortia and project ideas.

Participants looking for partners will have the opportunity to present their organization and project ideas in 2 different ways:

- Brief oral presentation (3 minutes max.)

REGISTRATION  
Closed since 11 April 2025

LOCATION  
Charlemagne building, Rue de la Loi 170,  
Brussels

ORGANISED BY





# Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS

**GREENET Brokerage Event for HE CL5 2025 calls**  
May 6, 2025 | Brussels, Belgium

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**28 Participants found**

Search

☐ ORGANIZATION TYPES  
☐ AREAS OF ACTIVITIES  
☒ COUNTRIES

☒ Spain (28)  
☐ United Kingdom (36)  
☐ Türkiye (32)  
☐ Belgium (30)  
☐ Italy (24)

Show more (25) ▼

**Juan Manuel González Sopena**  
Chief Product and Innovation Officer  
SAN SEBASTIÁN DE LOS REYES, SPAIN  
SOLUTE >

**Juan Carlos García**  
NCP CLUSTER 5 CLIMATE-SPAIN  
MADRID, SPAIN  
CDTI >

**Juan José Fernández-Blanco Centeno**  
SPAIN  
Fundecyt-Pctex >

**Rodrigo Sanz**  
European Projects Manager  
ALCALA DE GUADAIRA, SPAIN  
DOIT Development >

# Encuentros bilaterales de búsqueda de socios: BROKERAGE EVENTS

GREENET Brokerage Event for HE CL5 2025 calls  
May 6, 2025 | Brussels, Belgium

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Registration closed

## Cooperation profiles

208 Opportunities found



PROJECT COOPERATION (208)

### PROJECT COOPERATION

May 26, 2025

#### HORIZON-CL5-2025-D6-07 Expertise in Nature-Based Sol...

HORIZON-CL5-2026-01-D6-07\* Nature-based solutions for different transport infrastructure types (e.g. road and airport). \*former HORIZON-CL5-2025-D6...

Early

HORIZON-CL5-2025-04-D6-01

+7



Riccardo Varotto  
Senior Project Manager at NSBproject srl  
Venice, Italy



### PROJECT COOPERATION

May 05, 2025

#### Exploitation management

As the Innovation Management partner, Linq would complete the following tasks: Develop a comprehensive exploitation strategy: We will work with the consortium to identify key exploitation ro...

Early

Planning

Execution

+1



Erin Schols  
CEO at Linq Consulting & Management  
East Grinstead, United Kingdom

### PROJECT COOPERATION

May 05, 2025

#### Proposal consultancy

Linq Consulting and Management provides expert consultancy services tailored to your business needs. Our dedicated team of experienced, technically trained consultants assists you at every stage ...

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# Thank you

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